

Message Text

UNCLASSIFIED

PAGE 01 KHARTO 00437 131150Z

70

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 W

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R 131110Z FEB 76

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 1132

UNCLAS KHARTOUM 0437

FOR COMMERCE

E.O. 11652: N/A

TAGS: BTRA, SU

SUBJECT: AGRICULTURAL DEVELOPMENT CO., WORLDWIDE
(ADCW)

1. PLEASE PASS FOLLOWING MESSAGE TO LARRY E. SHERBURNE,
PRESIDENT OF ADCW: QUOTE THANKS FOR YOUR LETTER OF
FEBRUARY 5. I WOULD BE PLEASED TO SEE MR. MORGAN O/A
FEBRUARY 25. AFTER HIS ARRIVAL WILL ASSIST TO EXTENT
POSSIBLE TO ARRANGE KEY APPOINTMENTS, BUT HE SHOULD
BE UNDER NO ILLUSIONS THAT HE WILL BE ABLE TO SEE
TOP POLITICAL LEADERS IN COUNTRY. SUGGEST YOU
AIRMAIL SOONEST RELEVANT BIO MATERIAL ON MORGAN
AND MORE DETAILED INFO ON HIS COMPANY. REGARDS,
FRED GERLACH. UNQUOTE

2. FOR USDOC: SUGGEST YOU PROBE MORGAN'S AND ADCW'S
QUALIFICATIONS A BIT. WE GET IMPRESSION FROM
SHERBURNE LETTER THAT THEY EXPECT SUDANESE TO BE
BOWLED YET BY THEIR APPROACH. THERE IS VERY
LITTLE CHANCE OF THAT HAPPENING NOW THAT AGRIBUSINESS
TRICKLE HAS TURNED INTO A STREAM. PLEASE ADVISE.
BREWER

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NNN

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